



# Contents

| About Greenbank                   | 4  |
|-----------------------------------|----|
| Governance & Leadership           | 5  |
| Chief Executive's Review          | 6  |
| Chairman's Review                 | 7  |
| Greenbank College Overview        | 8  |
| Greenbank Sports Academy Overview | 10 |
| Financial Review                  | 12 |
| Auditor's Statement               | 13 |
| Accounts Summary                  | 14 |

# About Greenbank

Greenbank have a long history in improving the lives of disabled people in and around Liverpool. Established in 1983, we understand the difficulties and prejudices that people living with a physical or learning disability face and so we continue to work towards creating a more inclusive society in everything we do.

Our mission

Our mission is to support people to achieve their potential through inclusive education, sport and leisure activities. This is accomplished by delivering services through Greenbank College and Greenbank Sports Academy to people living in the Liverpool City Region.

Greenbank is fortunate in having an experienced, knowledgeable and loyal workforce (both paid and voluntary) with a passion for meeting the needs of the people that it serves.

### **Our Vision**

To transform lives through challenging perceptions and inspiring self-belief.

### **Our Values**

#### Inclusivity

Providing opportunity for everyone.

#### **Recognising Potential**

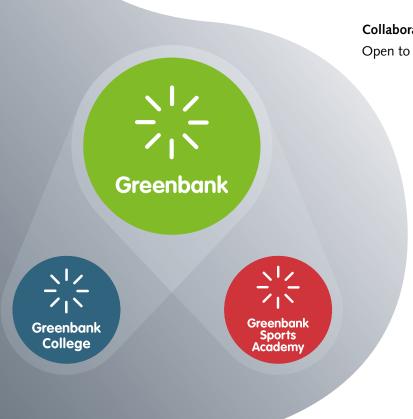
Raising aspirations to improve life.

#### **Excellence**

Strive for excellence in all we do.

### Collaboration

Open to new ideas and sharing of knowledge.



# Governance & Leadership

President

Lady Angela Morgan

**Patrons** 

Sir Philip Craven

Rachel Hall

Baroness Masham of Ilton

Trustees (Council of Management)

Dr Alan Irving

Chair

Sandra Hulme

Vice Chair

**Anthony Baines** 

Mike Brumskill (appointed February 2020)

John Lennon

Stephen Connolly

James Humle

Sean Marshall (appointed February 2020)

Jean Stephens

Emma Hulme

Tracey Murphy

(appointed February 2020)

Stefanie O'Connor

William Shortall

Company Secretary

**Mary Beaumont** 

Chief Executive

**Mary Beaumont** 

Senior Management Team

Margaret Brown

Finance Manager Ian Grice

Management Information Manager

Mark Palmer

Sports Development Manager

Pauline Sharma

Quality Assurance Manager

**David Stanistreet** 

Academy **Duty Manager** 



# Chief Executive's Review

Notwithstanding that the Academic Year 2019/20 was challenging for Greenbank, with further cuts in funding, increased maintenance costs due to the age of the building and national lockdown restrictions as a result of COVID-19, the year did have its positives. Tutors and learning support staff responded quickly to new ways of working and throughout the pandemic the college remained open. We continued to provide safe on-site education, care and support to our most vulnerable learners, many of whom are medically vulnerable. This meant that robust infection control procedures were put in place at short notice. Students participating in remote learning were given additional sessions about online safety and security to ensure that they understood the potential dangers and that they kept themselves safe.

In December we received news that our proposal for the refurbishment of the Greenbank accommodation block had been successful and we received £483,775 from Liverpool City Region Single Investment Fund. When the work is complete the old accommodation block will be transferred into a new conference and hotel training suite. This will be operated by students, providing them with valuable real-life working experience, linked to employment opportunities in the visitor economy.

January saw the transfer of responsibility for the manufacture of power hockey wheelchairs from Greenbank to an independent community interest company. This included the successful TUPE transfer of Greenbank staff. Greenbank will now concentrate on growing the number of power hockey hubs

nationally in pursuit of increasing the number of disabled people able to access inclusive contact sport.

We recognise that the current pandemic crisis has pushed health and safety to the very top of our agenda. Core funding contracts are now very reliant on organisations having excellent health and safety arrangements in place and we intend to ensure that Greenbank has these. We will review our current H&S processes and procedures and we will consult with students and staff to ensure that we are complying with the latest legislation to ensure the safety of our students and staff.

We will continue to align our curriculum closely to the needs of the Liverpool City Region, ensuring that our students are given every opportunity to progress into employment within the expanding visitor and leisure economy and we will work with our partners to ensure that Liverpool's sporting offer for able and disabled people is second to none.

We recognise that none of Greenbank's achievements would be possible without the hard work and commitment of our volunteers, staff and trustees and I would like to take this opportunity to thank everyone involved for their continuing support for Greenbank and its vision.

**Mary Beaumont** 

Chief Executive Officer

# Chairman's Review



2019/20 has been a challenging year for the sector. Income has dropped drastically and grant income accessible only to those who are able to act quickly. Add to this the impact of COVID-19 and it would be reasonable to say that 2019/20 has been an exceptionally challenging year.

Greenbank did not escape these challenges: the Time Out café and the gym closed their doors in March as a result of national lockdown restrictions, and planned events, such as the Special Olympics GB (SOGB) were cancelled, all significantly reducing overall income.

Despite the difficult year Greenbank did have a number of successes and we are proud to be celebrating some of these with you.

We can report that 98% of students surveyed said that they feel safe at all times; this included both learners attending college and those in receipt of remote learning at home.

We exceeded our teaching observation target, with 92% of teaching, learning and assessment being rated as good or better, and we also exceeded our progression target, with over 92% of students who left the college progressing to relevant destinations. Next year will see us, once again concentrate on health and safety and one of our partner organisations, Deloitte, has agreed to undertake a full review of all our health and safety arrangements. This will ensure that the safety of all of our students, staff and visitors will remain paramount in all that we do. Greenbank is an Investor in People organisation,

reflecting our excellence in meeting national standards of good practice for staff training and development.

In August 2019 it was confirmed that, following an external challenge and validation process, Greenbank was recognised as a Lead Disability Confident Employer, taking an active leadership role in encouraging and helping other employers on their progress to becoming Disability Confident too.

Greenbank has made great strides in improving the physical structure and the outside areas of the premises over the last year, and in the coming year we will see these improvements continue. Building work will start on the refurbishment of the old accommodation block. This will provide a high quality realistic working environment where students can apply their skills and knowledge and develop their wider employability skills. We will develop links with local employers to ensure that our students have progression pathways into employment.

As Greenbank moves into the second year of its Strategic Plan, we acknowledge that we could not operate without the hard work and dedication of our incredible staff and volunteers, and without the continued support of our patrons. I, on behalf of the Trustees, would like to express our gratitude to them all.

Alan Irving

Chairman

# Greenbank College



Greenbank College provides supportive, inclusive education, training and employment services to a diverse range of students in the Liverpool City Region.

Work-related study programmes are delivered to students aged 16-18 (or up to 24 with an EHC Plan). The programmes aim to promote confident students who leave the College with the knowledge, skills, qualifications, behaviours, character and values that enable them to live independently, become fully active citizens and gain employment. Courses are also offered to adults via sub-contracted provision.

Providing an inclusive learning environment to young people and adults in the Liverpool City Region

Work related subjects on offer during 2019/20 for young people and adults included:

- Art & Design
- Business & Administration
- Catering & Hospitality
- Customer Service
- Hairdressing
- Health & Social Care
- Horticulture
- Information Technology
- Sports & Active Leisure

Interventions were put in place to engage and support students and their families during the lockdown period, these resulted in an overall 2019/20 retention rate of 92.1% and an overall achievement rate of 69.9% for students with learning difficulties and disabilities. 100% of students with EHC Plans were retained between March and July.











Educating the future workforce for inclusion in sport and physical activity

Greenbank College is working to reduce the gap in available opportunities for disabled people to take part in sport and physical activity. It offers a sport coaching Foundation Degree that has a specialist strand in disability sport.

students on Disability Sport
Coaching & Development
Foundation Degree

### Maintaining standards in Information, Advice and Guidance

Greenbank College successfully maintained the Matrix standard for quality in delivery of independent and impartial and confidential information, advice and guidance.



Offering tailored packages to people who are not in education, employment or training (NEET) and increasing digital skills

Additionally, the college offered opportunities to people who are not in education, employment or training through the New Futures programme. The Include-IT Merseyside project helped to increase digital skills, confidence and connectivity of disadvantaged, digitally excluded residents of the Liverpool City Region.

572 15-24 year olds supported across the Liverpool City Region

digitally excluded people supported to improve their online skills

# Greenbank Sports Academy



### Our inclusive sport and leisure services are delivered through Greenbank Sports Academy.

Funding for the services is through contract delivery, charitable support and trading activities including the hire of sports hall facilities for local community use and gym services offered on a membership basis.

### Providing inclusive sport and activities

During 2019/20 Greenbank Sports Academy continued to offer inclusive sport and activities to disabled people and the Empower Programme enabled more people to access this through outreach work.

13 inclusive sports and activities

300 people regularly took part

1147 benefited from increased fitness, health and wellbeing

### **Power Sport development**

Power hockey continued to be a key strategic aim of Greenbank to create an environment whereby the sport can develop and we can see an increase in the amount of hub centres that exist within Merseyside, north west and nationally.

### Specialist sports coaching within the community, including schools

Greenbank Sports Academy continued to work with the local community and wider school network to increase participation amongst all age ranges but especially supporting young people.

schools took part in sport and recreational opportunities
schools signed up to the annual event and coaching programme



### Fitness and recreational services

Greenbank Sports Academy's Gym is fully equipped with a range of cardiovascular equipment, resistance machines, free weights and specialist rehabilitation equipment to help meet an individual's fitness goal. There is a range of specialist gym equipment available for disabled members.

250 gym members

# Providing facilities for national and international disability sport competitions

Greenbank recognises the importance of competition in developing disability sport and as part of its work attracts event organisers to use its facilities. Several events took place including Merseyside Polio Sports Games, Boccia England Heathcoates Cup, England Netball Para Netball and Merseyside School Games in Boccia.

### Working with elite athletes

During the year, Greenbank Sports Academy was the training base for several elite athletes including Abdi Jama and Marcus Harrison. Isaac Towers, Nathan Maquire, Dan Brammel, Sam Kolek were trained by staff at Greenbank throughout the year.

# Financial Review

The main funding sources for the charity are currently grants/contracts with the Education Skills Funding Agency. We also receive funding from relevant local authorities for high needs learners who have an Education, Health and Care Plan and are aged 16 to 25. Greenbank is also a sub-contractor to the City of Liverpool College (COLC) for the provision of education to adult learners (19+).

The charity recorded an overall surplus of £70,058 for the financial year ending 31 July 2020. After amortisation of grants the net movement for unrestricted funds show a deficit of -£7,506 and the net movement in restricted funds shows a surplus of £77,564.

Currently the cash assets of the charity are held in three bank accounts (current accounts held with the Co-operative and Barclays Bank, and a savings account held with the Charitable Aid Foundation (CAF)).

### Support

Greenbank is fortunate in having an experienced, knowledgeable and loyal workforce (both paid and voluntary) with a passion for meeting the needs of the people that it serves.

Thanks to our funders, patrons, students and participants for making 2019/20 a successful year.

### **Reserves Policy**

The Board of Trustees annually review Greenbank's reserves policy. This states that unrestricted funds not committed or invested in tangible fixed assets should be enough to cover three months core operational costs, which equates to £525,000.

### **Investment Policy**

The Board of Trustees have agreed to seek specialist Charity Sector advice and guidance when in a position to consider investments.

## Auditor's Statement

We have examined the summary financial information for the year ended 31st July 2020, set out on pages 14 and 15, which form part of the summarised annual review.

Respective responsibilities of the trustees and auditor The Trustees are responsible for preparing the summarised annual review in accordance with applicable United Kingdom law.

Our responsibility is to report to you our opinion on the consistency of the summary financial information within the summarised annual review with the full annual accounts and the Trustees' Report.

We also read the other information contained in the summarised annual review and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summary financial information.

The other information comprises the Chief Executive's Review and Chairman's Review. Our report on the company's full annual accounts describes the basis of our opinion on those accounts and on the Trustees' Report.

### **Opinion**

In our opinion the summary financial information is consistent with the full annual accounts and the Trustees' Report of The Greenbank Project for the year ended 31st July 2020.

### **Trustees' Statement**

The auditor has issued unqualified reports on the full annual accounts and on the consistency of the Trustees' Report with those accounts. Their report on the full annual accounts contained no statement under Sections 498(2)(a) or (b) or 498(3) of the Companies Act 2006.

For further information, the full accounts, the Independent Auditor's report on those accounts and the Report of the Trustees should be consulted.

Copies can be received from the registered office at Greenbank College, Greenbank Lane, Liverpool, L17 1AG.

# **Accounts Summary**

### Statement of financial activities for the year ended 31 July 2020

|  | Unrestricted<br>Funds<br>£ | Restricted<br>Funds<br>£ | Total<br>2020<br><i>£</i> | Unrestricted<br>Funds<br>£ | Restricted<br>Funds<br>£ | Total<br>2019<br><i>£</i> |
|--|----------------------------|--------------------------|---------------------------|----------------------------|--------------------------|---------------------------|
| Income and endowments from:                                    |                            |                          |                           |                            |                          |                           |
| Donations and legacies   | 29,118                     | -                        | 29,118                    | 15,299                     | 3,050                    | 18,349                    |
| Charitable activities  | 472,119                    | 2,693,545                | 3,165,664                 | 655,595                    | 2,965,863                | 3,621,458                 |
| Fundraising  | 4,972                      | -                        | 4,972                     | 7,312                      | 2,200                    | 9,512                     |
| Interest Received  | 100                        | -                        | 100                       | -                          | -                        | -                         |
| CJRS grants  | 118,564                    | -                        | 118,564                   | -                          | -                        | -                         |
| Total Income   | 624,873                    | 2,693,545                | 3,318,418                 | 678,206                    | 2,971,113                | 3,649,319                 |
| Expenditure on:  |                            |                          |                           |                            |                          |                           |
| Charitable activities  | 797,244                    | 2,451,116                | 3,248,360                 | 915,987                    | 2,551,571                | 3,467,558                 |
| Net (outgoing)/incoming resources before transfers             | (172,371)                  | 242,429                  | 70,058                    | (237,781)                  | 419,542                  | 181,761                   |
| Gross transfers between funds                                  | 164,865                    | (164,865)                |                           | 157,437                    | (157,437)                |                           |
| Net (expenditure) / Income for the year/ Net movement in funds | (7,506)                    | 77,564                   | 70,058                    | (80,344)                   | 262,105                  | 181,761                   |
| Fund balances at<br>1 August 2019                              | 413,549                    | 4,618,465                | 5,032,014                 | 493,893                    | 4,356,360                | 4,850,253                 |
| Fund balances at<br>31 July 2020                               | 406,043                    | 4,696,029                | 5,102,072                 | 413,549                    | 4,618,465                | 5,032,014                 |

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities. The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

### **Balance Sheet**

|   | 20        | 20        | 2019      |           |
|---|-----------|-----------|-----------|-----------|
|   | £         | £         | £         | £         |
| Fixed assets  |           |           |           |           |
| Tangible assets   |           | 5,001,328 |           | 5,094,674 |
| Current assets  |           |           |           |           |
| Stocks  | 4,251     |           | 20,924    |           |
| Debtors   | 174,222   |           | 180,001   |           |
| Cash at bank and in hand                                | 348,333   |           | 213,425   |           |
|   | 526,806   |           | 414,350   |           |
| Creditors: amounts falling due within 1 year            | (249,822) |           | (292,566) |           |
| Net current assets                                      |           | 276,984   |           | 121,784   |
| Total assets less current liabilities                   |           | 5,278,312 |           | 5,216,458 |
| Creditors: amounts falling due after more than one year |           | (176,240) |           | (184,444) |
| Net assets  |           | 5,102,072 |           | 5,032,014 |
| Income funds  |           |           |           |           |
| Restricted funds  |           | 4,696,029 |           | 4,618,465 |
| Unrestricted funds                                      |           | 406,043   |           | 413,549   |
|   |           | 5,102,072 |           | 5,032,014 |

Thanks to our contractors, funders, partners, patrons, students and participants for making 2019/20 a successful year.



### www.greenbank.org.uk

Greenbank Lane, Liverpool L17 1AG  $\cdot$  Tel: 0151 733 7255

Registered Charity Number: 513814 Company registered in England No. 1696490



