



# Annual Review & Accounts Summary 2020/21





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# About Greenbank

Greenbank have a long history in improving the lives of disabled people in and around Liverpool. Established in 1983, we understand the difficulties and prejudices that people living with a physical or learning disability face and so we continue to work towards creating a more inclusive society in everything we do.

## Our Mission

Our mission is to support people to achieve their potential through inclusive education, sport and leisure activities. This is accomplished by delivering services through Greenbank College and Greenbank Sports academy to people living in the Liverpool City Region.

Greenbank is fortunate in having an experienced, knowledgeable and loyal workforce (both paid and voluntary) with a passion for meeting the needs of the people that it serves.

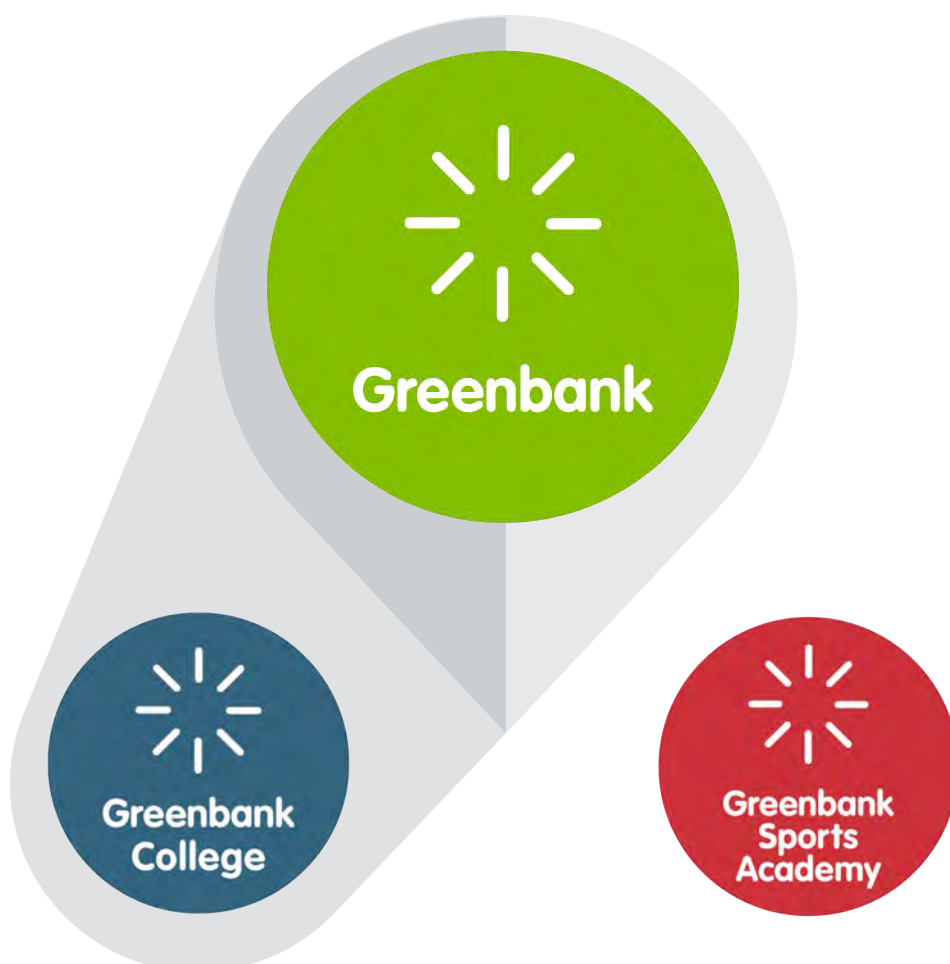
## Our Vision

To transform lives through challenging perceptions and inspiring self-belief.

## Our Values

- **Inclusivity**  
Providing opportunity for everyone.
- **Recognising Potential**  
Raising aspirations to improve life.
- **Excellence**  
Strive for excellence in everything we do.
- **Collaboration**  
Open to new ideas and sharing of knowledge.







# Chief Executive's Review

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“

Greenbank's vital work would not be possible without the continuing support of our our hard-working volunteers, staff and trustees, who I know will enable us to meet the challenges that lay ahead.

”



The 2020/21 academic year was another year when our students and staff were stretched and had to once again adapt to new ways of working. I am pleased to report that they were able to rise to that challenge. Students adapted to the ever-changing rules and regulations and staff supported them through this time. Tutors and students were learning to use an array of unfamiliar technologies, and blended and online learning became the norm. Eventually we all emerged much stronger as the pandemic generated the momentum to make digital teaching and learning the new norm.

It was not only our college staff and students adapting to new ways of working, our Sports Academy staff were too. The Sports Academy closed its doors in March 2020, and they remained closed as a sporting venue for the rest of this reporting year. This did not, however, deter staff from looking for new opportunities.

While most of the Sports Academy staff were furloughed or worked from home, those who remained on site, supported by Deloitte, worked hard to put health and safety at the forefront of everything we did. Cleaning became a priority, ensuring that the site was ready for the day when the doors reopened. The sports hall floor was refurbished and COVID safety measures were put in place.

In November, the Sports Academy did once again reopen its doors but this time it was in a very different guise. Greenbank became a mass COVID testing site. Managed by the army in assisting the Government's fight against the virus, Greenbank ensured that local people could feel healthier and safer through regular testing.

Staff employed on the Empower Project reviewed their ways of working too, and recognising that the pandemic had reduced sport and physical activity opportunities for disabled people, they delivered a schedule of online weekly activity sessions. In addition, Greenbank staff distributed activity bags to the most vulnerable participants. These contained various items of sporting equipment (skipping ropes, balls, bats etc.) ensuring that they could fully participate in the on-line sessions.

November was also the month when Greenbank was handed the keys to the newly refurbished conference and hotel training suite, now known as the 'Kinsella Suite', aptly named after our founder, Gerry. The Suite has four en-suite bedrooms, two conference rooms, a training kitchen and an office and, once fully functional, it will be managed by students, providing them with valuable real-life working experiences linked to employment opportunities in the visitor economy. As we move forward into next year, the Kinsella Suite will enable us to develop and strengthen our commitment to employability and fostering links with industry.

We recognise that it has been another difficult year and we know that there are still many challenges that lay ahead, not least an Ofsted inspection against a new framework. We would like to look at improving the Sports Academy facilities, to match the quality of the Kinsella Suite. By the spring of the next reporting year we would also like to have the Time Out café re-opened. All of this, however, requires income which we know will be tight next year. Greenbank is expecting increased utility costs; increased minimum wage costs and an increase in employer national insurance payments. There may also be costs incurred as part of Greenbank's work on supporting the government's levelling up agenda (improving pay and productivity and narrowing gaps).

All of the above would not be possible without the continuing support of our hard working volunteers, staff and trustees, who I know will enable us to meet the challenges that lay ahead.

I would like to thank everyone involved for their continuing support for Greenbank and the work that we do.



**Mary Beaumont**  
Chief Executive Officer

# Chairman's Review

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Last year saw a number of successes, even though 2020/21 had its obvious challenges. Many of these resulted from staff recognising opportunities as they arose and I, as Chairman of the charity, am delighted to be sharing some of these with you today.

Remote and blended learning worked far more successfully than in the previous academic year as delivery staff focused on developing their online teaching and support skills, and students became more familiar with using Google Classroom. Students with limited equipment at home were provided with laptops and internet access to support their engagement in a timelier manner. This included donations from the following:

- 50 new chrome-books and 50 dongles by Virgin Media
- 11 refurbished laptops donated personally by Deloitte staff
- 5 refurbished laptops donated by Deloitte
- 61 new laptops donated by the Department for Education
- 45 laptops purchased with ESFA bursary funding

81% of students who needed to work remotely were able to engage, thanks to the support of these partners.

Building work was carried out on the new refurbishment of the Kinsella Suite which was finished in November. This facility is now ready to provide a first class, realistic working environment for those students wishing to work in Liverpool's visitor economy. The visitor economy training offer to students will not only provide them with the skills, qualifications and vital work experience required by the industry, but it will also help build their confidence, self-esteem and resilience, raising their aspirations and increasing their employability. Students will have a direct pathway into the labour market where they may be able to access secure, stable, full-time employment. Working with employers and partners, we will ensure that our students can be recruited into the industry, meeting both existing and future staffing shortages caused by the absence of EU migrant nationals and the number of staff who have left the industry to take up other positions as a result of the pandemic.

Our SEND provision continues to be a major part of the work we do and as a key influencing partner this year, we were invited to participate in the development and implementation of Liverpool City Council's Education Improvement Plan. We are proud to announce that Greenbank's SEND support plan has been published in Liverpool City Council's Graduated Approach Handbook as an example of good practice.

We are happy to report that 2020/21 also saw our Sports Academy playing its part in keeping our communities safe. Weekly on-line training sessions were developed and sports activity packs were distributed to the disabled and most vulnerable to ensure that they could participate in the weekly training sessions. In collaboration with the Government and the Armed Forces, the Sports Academy opened its doors to the public in November as a mass Covid testing centre.

As we head towards our next OFSTED inspection we will focus on our curriculum offer for 16-18 year olds, and those up to 25 with an education, health and care plan. We will revisit our provision in light of Covid to ensure that it is still aligned to the city region's priorities. Working closely with employers we will grow our programme to include traineeships, and we will review our college accommodation space and improve our offer to SEND learners by turning one existing space into a personal care changing room for SEND learners. The Sports Academy will be refurbished to match the Kinsella Suite standard, ensuring that a competitive sporting offer is available to all.

Greenbank could not operate without the hard work and dedication of our incredible staff and volunteers, or without the continued support of our patrons. On behalf of the Trustees, I would like to express our gratitude to them all.

Dr Alan Irving

Chairman



# Governance & Leadership

## President

**Lady Angela Morgan**

## Patrons

**Sir Philip Craven**

**Rachel Hall**

**Baroness Masham of Ilton**

## Trustees (Council of Management)

**Dr Alan Irving**  
Chair

**Sandra Hulme**  
Vice Chair

**Anthony Baines**

**Mike Brumskill**  
(appointed February 2020)

**Stephen Connolly**

**Emma Hulme**

**James Hulme**

**John Lennon**

**Sean Marshall**  
(appointed February 2020)

**Tracey Murphy**  
(appointed February 2020)

**Stefanie O'Connor**

## Company Secretary

**Mary Beaumont**

## Chief Executive

**Mary Beaumont**

## Senior Management Team

**Margaret Brown**  
Finance  
Manager

**Ian Grice**  
Management Information  
Manager

**Mark Palmer**  
Sports Development  
Manager

**Pauline Sharma**  
Quality Assurance  
Manager

**David Stanistreet**  
Academy Duty  
Manager

# Greenbank College Overview

Greenbank College provides supportive, inclusive education, training and employment services to a diverse range of students in the Liverpool City region.

Work-related study programmes are delivered to students aged 16-18 (or up to 24 with an EHC Plan). The programmes aim to promote confident students who leave the College with the knowledge, skills, qualifications, behaviours, character and values that enable them to live independently, become fully active citizens and gain employment. Courses were also offered to adults via sub-contracted provision.

Providing an inclusive learning environment for young people and adults in the Liverpool City Region

Work-related subjects on offer during 2020/21 for young people and adults included:

- ❖ Business & administration
- ❖ Catering & Hospitality
- ❖ Customer Service
- ❖ Hairdressing
- ❖ Health & Social Care
- ❖ Information Technology
- ❖ Sports & Active Leisure

Interventions were put in place to engage and support students and their families during the lockdown period: these resulted in an overall 2020/21 retention rate of 90.3% and an overall achievement rate of 69.9% for students with learning difficulties and disabilities. 98.6% of students with EHC Plans were retained between March and July.



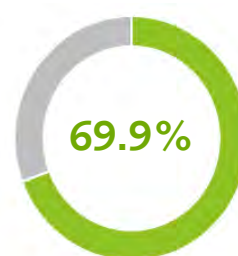
Overall retention rate



Retention rate of students with EHC Plans between March and July



% of students who positively progressed from their courses



Overall achievement rate



174  
16-18 year olds (or up to 24) with an EHC Plan



23  
adult students on work-related courses

## Linking Learning and Work

During 2020/21, links with established local employers were maintained and new links with employers and volunteering agencies were explored, many of whom were complying with the Government's Work from Home policy. Virtual work experience opportunities were considered, but we found these difficult to implement as Greenbank's curriculum covered those sectors which were most impacted by COVID (hospitality and tourism).

However, 46 students (26% of learners) did manage to engage in work-related activities and internal and external work experiences, with 27 students undertaking work-related activities, 11 engaging in external placements, and 8 students engaging in internal placements.



Graduation Day - July 2021 - Supported Interns

## Developing inclusive working environments through the Supported Internship Programme

During the reporting year, Greenbank College worked in partnership with Liverpool City Council and the Royal Liverpool University Hospital Trust to continue to deliver the Supported internship Programme, which supports young people with physical and learning difficulties to get into paid employment. In 2020/21, we supported 10 interns in 1 employer. The Supported Internship model is based on a job coach, employed by Greenbank, supporting those with disabilities in the workplace to learn and to keep their jobs and help them progress in their careers. This programme, which Greenbank is delivering with employers will further support the Government's national plans to get one million more disabled people into work over the next five years.



46

students engaged in work-related activities and work experiences



11

students on external placements



8

students on internal placements



10

students took on a Supported Internship



Offering tailored packages to people who are not in education, employment or training (NEET), and increasing the digital skills of people in the Liverpool City region.

Greenbank believes that a partnership approach is crucial to providing the type of holistic, locally and individually tailored packages of support needed for young people who are not in education, employment or training (NEET). During 2020/21 Greenbank continued to work successfully with other voluntary sector organisations to enhance employment opportunities for disabled people and other disadvantaged groups. This was achieved by the delivery of the New Futures project, funded by the European Social Fund (ESF) and co-financed by the ESFA.

The New Futures project provides a flexible package of support to help young people aged 15 to 24 who are NEET, or at risk of being NEET to move towards a better future in work or education. Covering all of the Liverpool City Region (LCR), Greenbank acts as project lead and ESFA contract holder, supported by VOLA Consortium as managing partner, coordinating a not-for-profit delivery partnership of 12 subcontractors spanning the six Liverpool City Region boroughs.

Despite the adverse impact of the COVID-19 pandemic on all aspects of project delivery, the delivery partnership was able to recruit 353 new learners during the 2020/21 academic year, with 202 progressing to education or employment.



**353**

new learners recruited



**202**

people progressed into employment or education



## Foundation Degree (FD) in Disability Sport Coaching and development

The College was validated by Liverpool John Moores University to deliver the foundation degree in Disability Sport Coaching and Development. During 2020/21, 2 students completed their studies and were awarded foundation degree, while 1 student was awarded a certificate in Higher Education. Due to low student recruitment numbers it was decided to close the programme at the end of the 2020/21 academic year.



**2**

students were awarded Foundation Degrees



**1**

student was awarded a certificate in Higher Education



## Greenbank Photo Gallery

The pandemic meant that many of the events and activities which we normally organise had to be delivered virtually or cancelled, such as our annual Hair Show and Moving On events. However, here is a small selection of images which pay tribute to some of our achievements from 2020/21, from the refurbishment of the Kinsella Suite to the running of virtual open events and celebrating the progression of our students.



# Greenbank Sports Academy Overview





## Our inclusive sport and leisure services are delivered through Greenbank Sports Academy

Funding for the services is through contract delivery, charitable support and trading activities, including the hire of sports hall facilities for local community use and gym services offered on a membership basis.

### Unlocking change and improvement during the pandemic

During 2020/21, the Covid pandemic caused change and disruption to the Empower Project, and to the participation of disabled people in our range of inclusive sport and activities. Greenbank Sports Academy remained closed for much of this period and was repurposed as a Covid-19 Mass Testing Centre. The pandemic did, however, give us the opportunity to make positive changes and upgrade our facilities to ensure that the high number of vulnerable customers who use them have confidence in the cleanliness of the building.

We have made significant improvements, including replacing the sports hall floor, changing entry and exit points, having hand sanitizer available around the building, encouraging social distancing, moving gym equipment and installing screens in between them so that our customers can exercise safely. We have worked very hard on a phased re-opening plan that ensures that we can keep all of our customers, students and staff safe whilst they are at the centre.



Covid rapid testing at Greenbank Sports Academy



Sport Coaching & Development session

## Empower Project: providing support and physical activity opportunities during lockdown

During 2020/21, we developed and delivered 6 key actions as part of the empower project to promote physical activity and provide support to our participants and collaborators:

### ❖ Support and Signposting

A lifestyle and fitness Messenger application was introduced for service users, known as 'Coach Ai'. 'Coach Ai' is a virtual companion that interacts with users via smartphone and helps them make exercise a regular part of their weekly routine.

### ❖ Virtual activity sessions

A weekly schedule of activity sessions was organised online – with live sessions and videos streaming on YouTube.

### ❖ Equipment packs - individuals

60 Activity bags were distributed to participants of the Empower Project in December 2020 to promote activity, and prepare participants for further lockdowns. Bags contained resistance bands, table tennis bats, balls, soft balls, nutritional advice, skipping ropes and a selection of small sports-related products.

### ❖ Equipment packs - groups

Equipment packs were distributed to organisations to enable them to continue physical activity sessions outdoors, which included boccia balls, rings, bean bags, hoops and resistance bands.

### ❖ Training and volunteering opportunities

Greenbank supported 24 disabled volunteers throughout the pandemic to access virtual training and developmental opportunities. Courses included COVID Awareness, Return to Play, Flexi Bounce Instructor Training and Table Tennis Club Ability Training.

### ❖ Access to new activities and sports

To support users at home during future lockdowns, and as a result of the success of providing Rebound Therapy



55

people  
accessed the  
'Coach Ai' app



24

disabled volunteers  
supported to access virtual  
training



60

activity bags distributed

## Power Sport Development

Although it has been a tough year for Power Hockey players, we have made a large leap forward regarding the development of the sport. We have secured £320,000 worth of funding which will enable us to accelerate the development of power hockey over the next two years.

The funding has principally come from Sport England, the St James Place Foundation, and the Garfield Weston Trust. The funding will allow the Greenbank Project to employ a Power Hockey Business Development Manager and to buy 47 power hockey chairs. The manager will use the chairs to develop 5 new power hockey hubs in England.



47

Funding secured to buy 47 power hockey chairs



£320,000

awarded to fund chairs for disabled Power Hockey users across the country







Virtual activity sessions





Volunteers delivering activity packs



# Financial Review

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The main funding sources for the charity are currently grants/contracts with the Education Skills Funding Agency. We also receive funding from relevant local authorities for high needs learners who have an Education, Health and Care Plan and are aged 16 to 25. Greenbank is also a sub-contractor to the City of Liverpool College (COLC) for the provision of education to adult learners (19+).

The charity recorded an overall surplus of £112,555 for the financial year ending 31 July 2021. After amortisation of grants the net movement for unrestricted funds show a deficit of -£59,567 and the net movement in restricted funds shows a surplus of £172,122.

At the year-end net assets stood at £5,214,627 (2020: £5,102,072) of which £4,868,151 (2020: £4,696,029) was held in restricted funds and £346,476 (2020: £406,043) in unrestricted funds.

Currently the cash assets of the charity are held in three bank accounts (current accounts held with the Co-operative and Barclays Bank, and a savings account held with the Charitable Aid Foundation (CAF).

## Support

Greenbank is fortunate in having an experienced, knowledgeable and loyal workforce (both paid and voluntary) with a passion for meeting the needs of the people that it serves. Thanks to our funders, patrons, students and participants for making 2020/21 a successful year.

## Reserves Policy

The Board of Trustees annually review Greenbank's reserves policy. This states that unrestricted funds not committed or invested in tangible fixed assets should be enough to cover three months core operational costs, which equates to £525,000. The trustees are aware that the current level of reserves is below this target amount but do not feel this impacts on the day-to-day activities of the charity.

## Investment Policy

The Board of Trustees has agreed to seek specialist Charity Sector advice and guidance when in a position to consider further investments.



# Auditors Statement

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We have examined the summary financial information for the year ended 31st July 2021, which form part of the summarised annual review.

## Respective responsibilities of the trustees and auditor

The Trustees are responsible for preparing the summarised annual review in accordance with applicable United Kingdom law.

Our responsibility is to report to you our opinion on the consistency of the summary financial information within the summarised annual review with the full annual accounts and the Trustees' Report.

We also read the other information contained in the summarised annual review and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summary financial information.

The other information comprises the Chief Executive's Review and Chairman's Review. Our report on the company's full annual accounts describes the basis of our opinion on those accounts and on the Trustees' Report

## Opinion

In our opinion the summary financial information is consistent with the full annual accounts and the Trustees' Report of The Greenbank Project for the year ended 31st July 2021.

## Trustees' Statement

The auditor has issued unqualified reports on the full annual accounts and on the consistency of the Trustees' Report with those accounts. Their report on the full annual accounts contained no statement under Sections 498(2)(a) or (b) or 498(3) of the Companies Act 2006.

For further information, the full accounts, the Independent Auditor's report on those accounts and the Report of the Trustees should be consulted.

Copies can be received from the registered office at Greenbank College, Greenbank Lane, Liverpool, L17 1AG.

# Accounts Summary

## Statement of Financial Activities including Income & Expenditure Account for the year ended 31st July 2021

	Notes	Unrestricted funds 2021 £	Restricted funds 2021 £	Total 2021 £	Unrestricted funds 2020 £	Restricted funds 2020 £	Total 2020 £
<b>Income from:</b>							
Donations & legacies	3	21,455		21,455	29,118		29,118
Charitable activities	4	187,836	2,787,499	2,975,335	472,119	2,693,545	3,165,664
Fundraising	5				4,972		4,972
Interest received	6	5		5	100		100
CJRS grants	7	157,138		157,138	118,564		118,564
Total income		<u>366,434</u>	<u>2,787,499</u>	<u>3,153,933</u>	<u>624,873</u>	<u>2,693,545</u>	<u>3,318,418</u>
<b>Expenditure on:</b>							
Charitable activities	8	<u>540,179</u>	<u>2,501,199</u>	<u>3,041,378</u>	<u>797,244</u>	<u>2,451,116</u>	<u>3,248,360</u>
Net (outgoing)/incoming resources before transfers		(173,745)	286,300	112,555	(172,371)	242,429	70,058
Gross transfers between funds		<u>114,178</u>	<u>(114,178)</u>		<u>164,865</u>	<u>(164,865)</u>	
Net (expenditure)/income for the year							
Net movement in funds		(59,567)	172,122	112,555	(7,506)	77,564	70,058
Fund balances at 1 August 2020		<u>406,043</u>	<u>4,696,029</u>	<u>5,102,072</u>	<u>413,549</u>	<u>4,618,465</u>	<u>5,032,014</u>
Fund balances at 31 July 2021		<u>346,476</u>	<u>4,868,151</u>	<u>5,214,627</u>	<u>406,043</u>	<u>4,696,029</u>	<u>5,102,072</u>

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

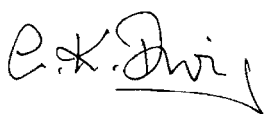


## Balance Sheet

As at 31 July 2021

	Notes	£	2021	£	£	2020	£
<b>Fixed assets</b>							
Tangible assets	12			5,272,143			5,001,328
<b>Current assets</b>							
Stocks	13		4,251			4,251	
Debtors	14		116,650			174,222	
Cash at bank and in hand			<u>353,700</u>			<u>348,333</u>	
			474,601			526,806	
Creditors: amounts falling due within one year	16		<u>(320,975)</u>			<u>(249,822)</u>	
Net current assets				<u>153,626</u>			<u>276,984</u>
<b>Total assets less current liabilities</b>				<u>5,425,769</u>			<u>5,278,312</u>
Creditors: amounts falling due after more than one year	17			(211,142)			(176,240)
Net assets				<u>5,214,627</u>			<u>5,102,072</u>
<b>Income funds</b>							
Restricted funds	18			4,868,151			4,696,029
Unrestricted funds				346,476			406,043
				<u>5,214,627</u>			<u>5,102,072</u>

The accounts were approved by the trustees on 15 February 2022



**Dr A K Irving** (Chair)  
Trustee

Company Registration No. 01696490

# Thank You

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We are grateful to the many stakeholders who make our work possible and would like to thank everyone who enabled us to provide our services during 2020/21. This includes staff, volunteers, students, organisations who offer work placements and our customers.

Greenbank's work would not be possible without the support of grant funding agencies, contract providers and the generosity of charitable trusts, companies and individuals.

## Contractor Providers

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Department for Work and Pensions

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Education and Skills Funding Agency

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European Social Fund (ESF)

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Liverpool City Council

---

Knowsley Metropolitan Borough Council

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Cheshire West & Chester Council

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Liverpool John Moores University

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Wirral Borough Council

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National Lottery Community Fund

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City of Liverpool College

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## Charitable Support

(This is not an exhaustive list)

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Big Lottery Fund

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Community Foundation for Merseyside

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Deloitte

---

D M Thomas Foundation

---

Steve Morgan Foundation

---

Eleanor Rathbone Trust (Children's Rest School of Recovery)

---

STEM (Exploration Grant)

---

The Edward Gosling Foundation

---

Merseyside Sports Federation

---

Halton Short Breaks

---

Postcode Community Trust

---

Panathlon Foundation

---

Football Foundation

---

Liverpool City Council (Community Resource Grant)

---

Sport England Community Emergency Fund

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## Partnerships

**Career Connect**

**Liverpool City Region Combined Authority**

**Liverpool John Moores University**

## Working Futures Partners:

**Alt Valley Community Trust**

**Centre 63**

**Elevate EBP**

**Employability Solutions**

**Everton in the Community**

**MPH Training**

**Phoenix Community Youth Project**

**Power in Partnership**

**Rotunda**

**St Helens Chamber of Commerce**

**Vauxhall Neighbourhood Council  
(MACTAC)**

**Vola Consortium (Managing Partner)**

**Youth Fed**



Greenbank Lane, Liverpool L17 1AG

Tel: 0151 733 7255

Email: [info@greenbank.org.uk](mailto:info@greenbank.org.uk)

[www.greenbank.org.uk](http://www.greenbank.org.uk)

Registered charity Number: 513814

Company Registered in England Number: 1696490

