



# ANNUAL REVIEW

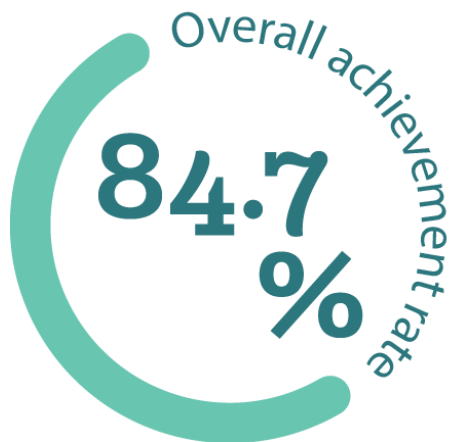
& ACCOUNTS SUMMARY  
2018/19

**SUPPORTING**  
**PEOPLE**  
TO ACHIEVE THEIR  
**POTENTIAL**  
*THROUGH INCLUSIVE*  
**EDUCATION,**  
**SPORT &**  
**LEISURE ACTIVITIES**

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# ABOUT US



Founded in the early 1980s by Gerry Kinsella, The Greenbank Project was created to provide a place where people with certain challenges and difficulties in daily life could be part of a community.

Greenbank College opened in 1983 and continues to provide a quality educational experience within a comfortable environment. The college's accessible and inclusive nature ensures that students of all ages, abilities and backgrounds feel safe and encouraged.

Greenbank Sports Academy opened in 1999, providing an inclusive sports and fitness experience for all. It is one of very few facilities of its kind in Britain and has attracted the attention of the 2021 Special Olympics committee as a suitable potential competition venue.

With the help and support of our dedicated partners, volunteers and staff, The Greenbank Project works hard to ensure that its mission and values continue to be upheld and delivered to the highest standards.

**Transforming lives through challenging perceptions  
and inspiring self-belief.**



# GOVERNANCE & LEADERSHIP

## PRESIDENT

Lady Angela Morgan

## PATRONS

Sir Philip Craven

Rachel Hall

Baroness Masham of Ilton

## TRUSTEES (COUNCIL OF MANAGEMENT)

Dr. Alan Irving  
Chair

Patricia Sandra Hulme  
Vice Chair

Timothy Hall

Emma Hulme

Jim Hulme

Stefanie O'Connor

John Lennon

William Shortall

Jean Stephens

Mark Swift

Steve Connolly

Sue Cunningham

Anthony Baines

## COMPANY SECRETARY

Mary Beaumont

## CHIEF EXECUTIVE

Mary Beaumont

## SENIOR MANAGEMENT TEAM

Margaret Brown  
Finance Manager

Anne Kinsella  
Education & SEND  
Manager

Ian Grice  
Management Information  
Manager

Mark Palmer  
Sports Development  
Manager

David Stanistreet  
Academy Duty Manager

Pauline Sharma  
Quality Assurance  
Manager

# Chief Executive's Review



While the Academic Year 2018/19 was challenging for Greenbank - with budget cuts, increased competition for funding and the continuing uncertainties of Brexit - the year also had its positives.

Funding from the Liverpool City Region Single Investment Fund enabled the building of a new extension to Greenbank College, creating four modern classrooms – two in the extension and two through internal refurbishment of the main building. This increased teaching space improves our potential student capacity, provides greater floorspace to accommodate students using wheelchairs and improves Greenbank's ability to be an equal opportunities education provider.

**“As our working environment changes, Greenbank recognises that transparency and accountability are more important than ever.”**

Greenbank continues to increase college retention, attendance and pass rates, while maintaining achievement rates. We also maintained our Matrix standard for Information, Advice and Guidance and Investors in People status.

Greenbank Sports Academy has also had continuing success and income from the hire of the sports hall, which has increased by more than £50k, and there has been an increase in the number of power-hockey chairs sold.

We aim to increase the number of power hockey hubs available across the country, thereby helping disabled people to become involved with this inclusive contact sport. We will be reviewing Greenbank's role in the production of power-hockey chairs to ensure that any increase in demand can be met.



As our working environment changes, Greenbank recognises that transparency and accountability are more important than ever in enabling us to provide vital support to disabled and able people across the City Region. We continue to work towards more efficient use of resources and greater transparency and accountability in all that we do.

**“We aim to be recognised as an outstanding national and local provider of physical education, sport and leisure, with a key focus on providing opportunity and choice for people with disabilities. “**

Greenbank aims to ensure that our curriculum is in line with Liverpool City Region priorities and that our students leave with the skills, qualifications, values and confidence to achieve gainful employment and become fully active citizens. We aim to be recognised as an outstanding national and local provider of physical education, sport and leisure, with a key focus on providing opportunity and choice for people with disabilities.

None of Greenbank’s achievements would be possible without the hard work and commitment of our volunteers, staff and trustees and I would like to take this opportunity to thank everyone involved for their continuing support to Greenbank and its vision.

Sincerely,

A handwritten signature in black ink, reading "Mary Beaumont". The signature is fluid and cursive, with the first name "Mary" and last name "Beaumont" clearly distinguishable.

**Mary Beaumont**  
**Chief Executive Officer**







# Chairman's Review

2018/19 has been a challenging year for charities everywhere. Continued cuts to public funding, aligned with political uncertainty, make it ever more difficult to find the support to continue our work. Despite these mounting pressures, Greenbank has had numerous successes throughout the year, and we are proud to be celebrating our achievements.

**“Our Supported Internship programme, helping young people with high needs to find productive and gainful employment, continues to grow.”**

We're happy to report that Deloitte has offered to provide Greenbank with a further three years of support as part of the One Million Futures Programme, thereby continuing to build upon the incredible and productive partnership that has been created over the past few years.

The Greenbank Project has won a £2.5M New Futures contract to support young people aged 15-25 who are NEET (Not in Education, Employment or Training) or are at risk of being NEET.

Our Supported Internship programme, helping young people with high needs to find productive and gainful employment, continues to grow.

Thanks to our continuing partnerships within the local community, a greater number of volunteers than ever before now support The Greenbank Charity.





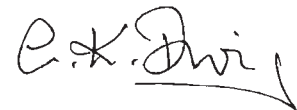
**“To better support Greenbank, both in the present and in the future, Trustees’ skills will be closely linked to sub-committees upon which they serve, thereby ensuring a broader depth and wider range of collective experience to meet the organisation’s needs.”**

The coming year brings some changes at the top level. A review of Governance will be held ahead of the implementation of Greenbank’s new five-year strategic plan.

To better support Greenbank, both in the present and in the future, Trustees’ skills will be closely linked to sub-committees upon which they serve, thereby ensuring a broader depth and wider range of collective experience to meet the organisation’s needs.

Greenbank could not operate without the hard work and dedication of our incredible staff and volunteers, or without the continued support of our patrons. As we move into the first year of our new Strategic Plan, the successes already being observed from our new strategic direction give me great optimism for the future of The Greenbank Project.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. K. Irving', with a stylized flourish at the end.

**Alan Irving**  
**Chairman of the Board**



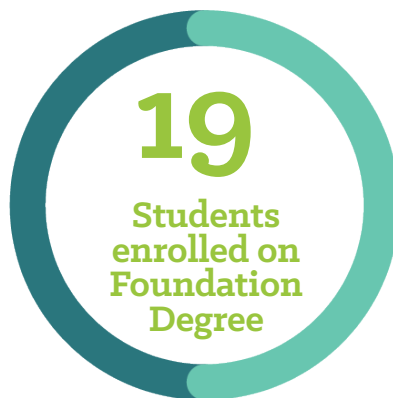
# GREENBANK COLLEGE

Located close to Liverpool's Sefton Park, Greenbank College provides education, training and employment for students aged 16-18 and up to age 25 with an Education, Health and Care Plan (EHCP). The college was founded with a mission of inclusivity and is designed to be accessible to able-bodied students, wheelchair users and those with physical, emotional, cognitive or other disabilities.

Greenbank's aim is to provide a welcoming, supportive and productive learning environment, enabling all students to benefit from equal access to further education and employment opportunities.

Students at Greenbank College receive support throughout their educational journey, with courses available from Entry Level all the way through to Foundation Degree (in collaboration with Liverpool John Moores University). The college offers courses on a range of work-related subjects, including: Art, Design, Sewing & Textiles; Business Administration; Catering & Hospitality; Sports Coaching & Development; Exercise & Fitness; Horticulture; Health and Social Care; Information Technology; Customer Service and Hairdressing.

Additionally, Greenbank College helps students to access work in other ways, including via work placements and employment projects. During the 2018/19 year these projects included the ESF ventures Working Futures and New Futures.





“I have really enjoyed my time here. Greenbank has helped me overcome many things I really struggled with over the years and everyone here has always been most supportive and helpful.”



# GREENBANK SPORTS ACADEMY

Greenbank Sports Academy provides facilities for sports, leisure and recreational and is open to community groups and members of the public.

Facilities onsite include a large indoor sports arena, a members' gym and the Time Out Café. Greenbank Sports Academy provides a range of accessible sports facilities, educational and fitness classes with a mission of inclusion for all. Regular users can purchase an annual Greenbank Sports Academy membership. During the 2018/19 year, the membership subscriptions rose by 2% and this growth is expected to continue in the coming year.

Greenbank Sports Academy aims to be inclusive to all and ensure that everyone feels welcome. The Academy gym boasts a range of customisable equipment accessible to all and its membership includes users with a range of differing abilities.

Time Out Café is a fully licensed venue serving snacks and beverages (alcoholic and non-alcoholic) with a large, fully accessible seating area able to cater for up to 100+ people for private functions. The café is open during normal Academy opening hours and is able to host a range of functions, from children's parties to sports gatherings.

In 2018/19 The Greenbank Project had a choice of over fifteen different sports clubs and activities for disabled and able bodied people, including power sports. The Greenbank Project has developed a special power sports chair with interchangeable bumpers, enabling chairs to be customised for use in Power Hockey or Power Football without users needing to invest in two chairs. Greenbank is working in partnership with other agencies to develop Power Hockey nationally and develop hubs across the country, thereby making power sports more accessible throughout the UK.

Greenbank also organises an annual package of events for schools and the community and provides a venue for non-disability sporting events, which this year included Kuk Sol Won UK Tournament and Masters Exhibition Liverpool; Kenshin Karate Liverpool Open; Merseyside Open Fencing Tournament; and Liverpool International Handball Tournament.



“From the outset I was made to feel comfortable and welcome, staff took the time to provide me with exercise plans and instruct on equipment with which I was unfamiliar.”



# FINANCIAL REVIEW

The main funding sources for the charity are currently grants or contracts with the Education and Skills Funding Agency. We also receive funding from relevant local authorities for high needs learners who have an Education, Health and Care Plan and are aged 16 to 25. In the year, the trust saw a reduction in overall income due to reduced funding for adults and high needs; costs were reduced accordingly.

The charity recorded an overall surplus of £181,761 for the financial year ending 31 July 2019. After amortisation of grants the net movement for unrestricted funds show a deficit of £80,344 and the net movement in restricted funds shows a surplus of £262,105.

Currently the cash assets of the charity are held in three bank accounts (current accounts held with the Co-operative and Barclays Bank, and a savings account held with the Charitable Aid Foundation (CAF)).

## **Support**

Greenbank is fortunate in having an experienced, knowledgeable and loyal workforce (both paid and voluntary) with a passion for meeting the needs of the people that it serves.

## **Reserves Policy**

The Council of Management annually reviews its reserves policy. This states that unrestricted funds not committed or invested in tangible fixed assets should initially be sufficient to cover three months core operational costs, which equates to £525,000.

## **Investment Policy**

The Council of Management has agreed to seek specialist Charity Sector advice and guidance when in a position to consider investments.

# AUDITORS STATEMENT

We have examined the summary financial information for the year ended 31st July 2019, set out on pages 14 and 15, which form part of the summarised annual review.

## **Respective responsibilities of the trustees and auditor**

The Trustees are responsible for preparing the summarised annual review in accordance with applicable United Kingdom law.

Our responsibility is to report to you our opinion on the consistency of the summary financial information within the summarised annual review with the full annual accounts and the Trustees' Report.

We also read the other information contained in the summarised annual review and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summary financial information.

The other information comprises the Chief Executive's Review and Chairman's Review. Our report on the company's full annual accounts describes the basis of our opinion on those accounts and on the Trustees' Report.

## **Opinion**

In our opinion the summary financial information is consistent with the full annual accounts and the Trustees' Report of The Greenbank Project for the year ended 31st July 2019.



**MITCHELL CHARLESWORTH LLP**  
Statutory Auditor

3 February 2020  
5 Temple Square, Temple Street,  
Liverpool L2 5RH

## **Trustees' Statement**

The auditor has issued unqualified reports on the full annual accounts and on the consistency of the Trustees' Report with those accounts. Their report on the full annual accounts contained no statement under Sections 498(2)(a) or (b) or 498(3) of the Companies Act 2006.

For further information, the full accounts, the Independent Auditor's report on those accounts and the Report of the Trustees should be consulted.

Copies can be received from the registered office at Greenbank College, Greenbank Lane, Liverpool, L17 1AG.



# ACCOUNTS SUMMARY

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 JULY 2019

	Unrestricted funds £	Restricted funds £	Total 2019 £	Total 2018 £
<b><u>Income from:</u></b>				
Donations and legacies	15,299	3,050	18,349	20,132
Charitable Activities	655,595	2,965,863	3,621,458	3,763,918
Fundraising	7,312	2,200	9,512	8,000
Interest received	-	-	-	137
<b>Total income</b>	<b>678,206</b>	<b>2,971,113</b>	<b>3,649,319</b>	<b>3,792,187</b>
<b><u>Expenditure on:</u></b>				
Charitable activities	915,987	2,551,571	3,467,558	4,304,424
<b>Net incoming/(outgoing) resources before transfers</b>	<b>(237,781)</b>	<b>419,542</b>	<b>181,761</b>	<b>(512,237)</b>
Gross transfers between funds	157,437	(157,437)	-	-
<b>Net income/(expenditure) for Net movement in funds</b>	<b>(80,344)</b>	<b>262,105</b>	<b>181,761</b>	<b>(512,237)</b>
Fund balances at 1 August 2018	493,893	4,356,360	4,850,253	5,362,490
<b>Fund balances at 31 July 2019</b>	<b>413,549</b>	<b>4,618,465</b>	<b>5,032,014</b>	<b>4,850,253</b>

The statement of financial activities includes all gains and losses recognised in the year.

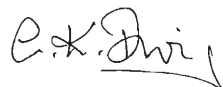
All Income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

## BALANCE SHEET

	2019		2018	
	£	£	£	£
<b>Fixed assets</b>				
Tangible assets		5,094,674		4,722,126
<b>Current assets</b>				
Stocks	20,924		40,841	
Debtors	180,001		124,937	
Cash at bank and in hand	213,425		343,481	
	<u>414,350</u>		<u>509,259</u>	
<b>Creditors: amounts falling due within one year</b>	<u>(292,566)</u>		<u>(381,132)</u>	
Net current assets		<u>121,784</u>		<u>128,127</u>
<b>Total assets less current liabilities</b>		5,216,458		4,850,253
<b>Creditors: amounts falling due after one year</b>		<u>(184,444)</u>		<u>-</u>
Net assets		<u>5,032,014</u>		<u>4,850,253</u>
<b>Income funds</b>				
Restricted funds		4,618,465		4,356,360
Unrestricted funds		<u>413,549</u>		<u>493,893</u>
		<u><b>5,032,014</b></u>		<u><b>4,850,253</b></u>

The accounts were approved  
by the trustees and  
authorised for issue on 03  
February 2020.



Dr A. K. Irving  
Chairperson

# ACKNOWLEDGEMENTS

We'd like to extend a very important thank you to everyone who has worked with us throughout the year to make our services possible.

## **CONTRACT PROVIDERS**

Department for Work and Pensions  
Education and Skills Funding Agency  
European Social Fund  
Halton Borough Council  
Knowsley Metropolitan Borough Council  
Liverpool City Council  
Liverpool John Moores University  
Merseyside Sports Partnership  
Sefton Metropolitan Borough Council  
The City of Liverpool College

## **CHARITABLE SUPPORT**

Big Lottery Fund  
Boccia England  
Community Fund  
Deloitte  
Eleanor Rathbone Trust (Children's Rest  
School of Recovery)  
Football Foundation  
Frank Rogers  
Kick It Out  
Liverpool University  
Morrisons  
Panathlon Foundation  
Peter Harrison  
TW Smith

## **PARTNERS**

Career Connect  
Liverpool City Region Combined Authority  
Liverpool John Moores University  
Job Centre Plus  
North West Training Council

### **New Futures Partners**

Alt Valley Community Trust  
Centre 63  
Elevate EBP  
Employability Solutions  
Everton in the Community  
MPH Training  
Phoenix Community Youth Project  
Power in Partnership  
Rotunda  
St Helens Chamber of Commerce  
Vauxhall Neighbourhood Council (MACTAC)  
Vola Consortium (Managing Partner)  
Youth Fed





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**Email: [info@greenbank.org.uk](mailto:info@greenbank.org.uk)**

**[www.greenbank.org.uk](http://www.greenbank.org.uk)**

**Registered Charity Number: 513814**

**Company Registered in England Number: 1696490**