



Annual Review & Accounts Summary

2016/17

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About Greenbank

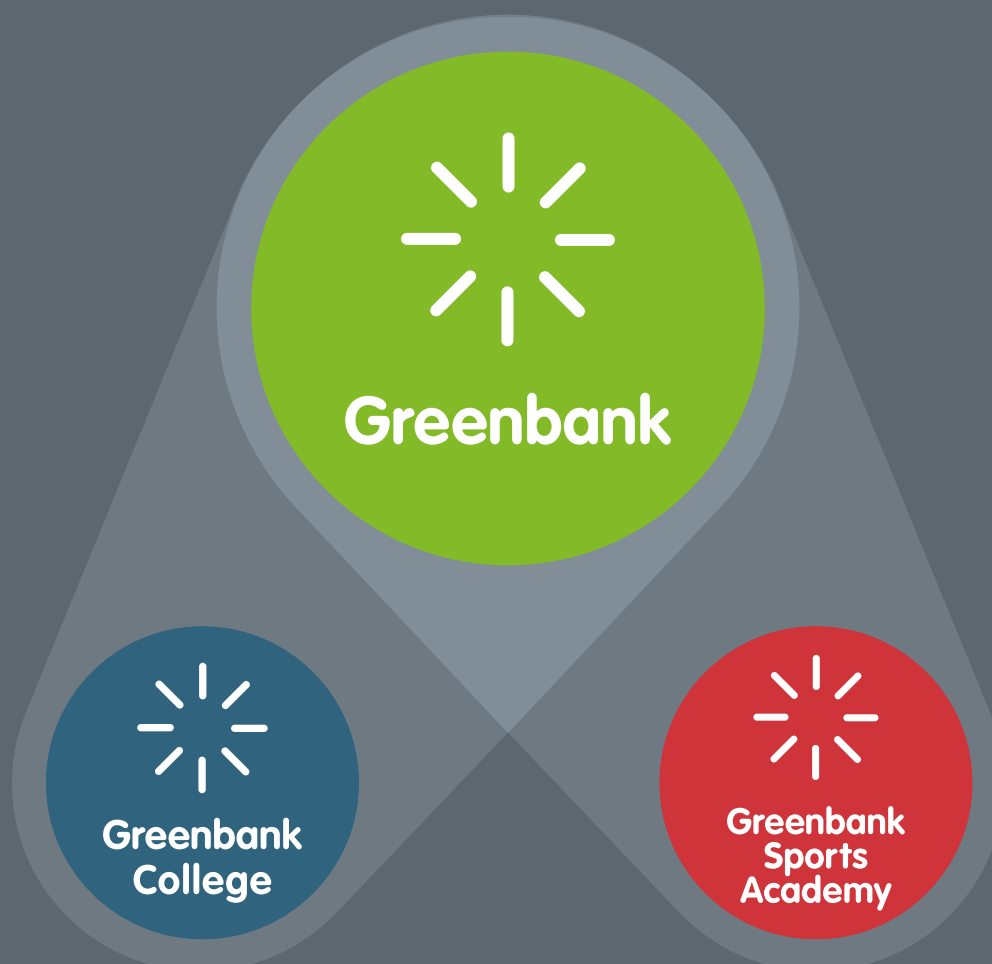
We understand the difficulties and prejudices that people living with a disability face and we work hard to offer a variety of opportunities that otherwise would not be available, in education, sport and recreation.

The services offered by the charity are provided by Greenbank College and Greenbank Sports Academy.

At Greenbank College we deliver educational programmes for young people and adults (aged 16 and above) and support our students to achieve positive progression either into further study or towards employment.

At Greenbank Sports Academy, our focus is to make sport and activities available for disabled people through the delivery of sessions, events and activities and to encourage participation.

“We create and develop education,
employment, sport and leisure
opportunities for disabled people and
other disadvantaged groups.”



Greenbank for Independence, Employability & Well-being

Chief Executive's Review



“The organisation is in a good place to play to its strength of providing a safe and secure environment in which disabled people can thrive and succeed.”

It is an honour to be writing my first review as Greenbank's Chief Executive and as Gerry Kinsella's successor. I have been in post since June 2017, initially on an interim basis, but confirmed as permanent in December 2017.

I fully appreciate the enormity of the task in hand and will endeavour to be a worthy successor to Gerry, who has dedicated most of his life to supporting disabled people on Merseyside, through Greenbank's work. Its very existence is testament to his hard-work and tenacity and I am determined to continue his legacy.

I am very fortunate to have inherited dedicated trustees, team of staff and volunteers to support me to lead the organisation, build on past successes and provide the best service possible for our students and service users.

2016/17 was a challenging year on many levels, as the organisation grappled with change on all fronts, but particularly with the uncertainty of Brexit, devolution, an end to automatic renewal of Adult Education Budgets and the completion of the Sport England funded hub project.

Greenbank was also acutely aware of the need to improve its February 2016 Ofsted judgement of 'Requires Improvement' to remain competitive and credible. We have worked extremely hard to address the issues identified in 2016 and provide an effective education service for our students.

I am delighted to report that the hard work has paid off - at our inspection in January 2018, Ofsted judged provision overall to be 'Good'. This puts us in a much stronger position to implement our post inspection action plan, as we attempt to gain recognition for the quality of education we offer for disabled people and

the local community.

Partnership working remained a strong theme in 2016/17 for all aspects of our work; a strategy that I am keen to continue, firmly believing in the power of working together to achieve positive outcomes.

This can be effectively demonstrated by the success of the Working Futures programme for Liverpool City Region's young people, who are Not in Employment, Education or Training (NEET). The programme was delivered by a partnership of 21 voluntary sector providers, during the year, led by Greenbank and VOLA Merseyside and had 1060 people starting on programme during the reporting period.

The future employment of our students is also a priority and during the year we strengthened employer relations with some fantastic partnership working with placement providers from the public, private and voluntary sector, to offer 112 students opportunities throughout the year. We also laid the foundations of a Supported Internship programme with Liverpool City Council and local employers and this will offer new work-related opportunities for young disabled people from Spring 2018.

I believe the organisation is in a good place to play to its strength of providing a safe and secure environment in which disabled people can thrive and succeed. I look forward to working with all our stakeholders to lead Greenbank to a positive future.



Mary Beaumont

Chief Executive Officer



Chairman's Review

As expected, 2016/17 was a year of transition as we prepared for the departure of Greenbank founder and Chief Executive Officer, Gerry Kinsella. I would like to take this opportunity to formally thank him for his hard work and dedication over 35 years of service.

His replacement, Mary Beaumont, joined us on an interim basis in June and her appointment was confirmed in December 2017.

The Trustees gave her a number of priorities to address as she settled in post, the most pressing of which was to improve the college's Ofsted grade to 'Good' at its next inspection. I am delighted to report that this target has been met, thanks to the hard work of the college team of staff and volunteers. The inspection took place in January 2018 and we were judged as 'Good' across all areas.

This result improves our reputation locally and puts us in a stronger position, as we compete for scarce education resources, in order to continue to deliver our vital services to disabled people and the local community. Most importantly, it gives recognition for the positive impact that Greenbank has on our students' lives.

What we need to do now, is ensure that local decision makers are aware of the good work that we do and convince them to give us appropriate financial support moving forward, so that we can continue our work. This applies particularly

to our provision for adults as we face the loss of our Adult Education Budget for the 2018/19 academic year.

The Sports Academy has experienced a difficult year, with the end of some grant funded projects forcing us to ask difficult questions about the viability of certain services. However, our commitment to develop sport and leisure opportunities for disabled people remains as strong as ever. We have recently been successful in securing funding from Big Lottery Fund for a 3 year programme to support disabled people to participate in sport and physical activity, which is a great boost to help the charity achieve this goal.

We have also been fortunate to have the support of Deloitte UK, throughout the year and through to 2019, who have assisted on many levels, as part of their One Million Futures social impact strategy. Their help and support has been and will continue to be invaluable.

Rest assured that we have a clear vision of what is required to develop education, training, sport and leisure opportunities for disabled people and will work tirelessly with our stakeholders to achieve these goals.

A handwritten signature in black ink, which appears to read 'A. K. Irving', with a long horizontal flourish extending to the right.

Alan Irving
Chairman

Governance & Leadership

President

Lady Angela Morgan

Patrons

Sir Philip Craven

Rachel Hall

Baroness Masham of Ilton

Trustees (Council of Management)

Dr Alan Irving
Chair

Sandra Hulme
Vice Chair

Tim Hall

Emma Hulme

Jim Hulme

Stefanie Lawlor

John Lennon

William Shortall

Jean Stephens

Mark Swift

Steve Connolly
(appointed May 2017)

Sue Cunningham
(appointed February 2017)

Mary Beaumont
(retired April 2017)

Company Secretary

Gerry Kinsella

Chief Executive

Gerry Kinsella
(retired June 2017)

Mary Beaumont
(appointed June 2017)

Senior Management Team

Elizabeth Brocklehurst
Marketing
Manager

Margaret Brown
Finance
Manager

Anne Kinsella
Education & Curriculum
Manager

Ian Grice
Management Information
Manager

Mark Palmer
Sports Development
Manager

Pauline Sharma
Quality Assurance
Manager

David Stanistreet
Academy
Duty Manager

Greenbank College Overview

"As a result of grant funding from the Education and Skills Funding Agency, Greenbank was able to offer education opportunities for a total of 460 students."



Greenbank's education, training and employment services are offered by Greenbank College, a small facility which provides supportive, inclusive opportunities for a diverse range of students.

College running costs during the year were primarily met by grant funding from Skills Funding Agency (SFA) and Education Funding Agency (EFA). These two organisations merged in April 2017 and became the Education and Skills Funding Agency (ESFA).



Art session with learning support

As a result of this grant funding, Greenbank was able to offer educational opportunities for a total of 460 students.

199 young people aged 16 to 18 or up to 25, with an Education, Health & Care (EHC) Plan, followed a Study Programme which focuses on future aspirations. Each programme included a work-related subject, English and maths (if not already achieved at Level 2), employability skills, a work placement and enrichment activities.

In agreement with Local Authorities, a limited number of these study programme places were subcontracted with Alt Bridge School and Alt Valley (Liverpool City Council).

261 adults completed accredited or non-accredited courses in a range of subjects.

The College has also worked in partnership with Liverpool John Moores University (LJMU) for many years to offer a part time Foundation Degree (FdA) programme; Inclusive Sport Development.

In September 2016 a new full time FdA course, Disability Sport Coaching and Development began and attracted 10 students.

Work Related Subjects on offer during 2016/17 for Young People and Adults

Art, Design, Sewing & Textiles

Business & Administration

Catering & Hospitality

Customer Service

Exercise & Fitness

Gardening

Hairdressing

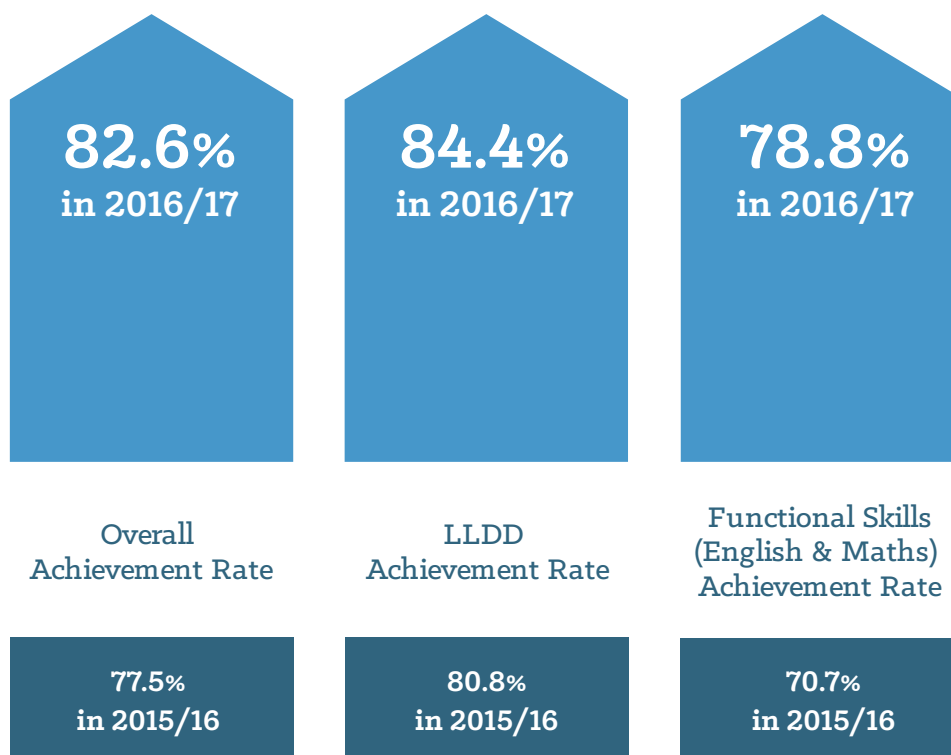
Health & Social Care

Information Technology

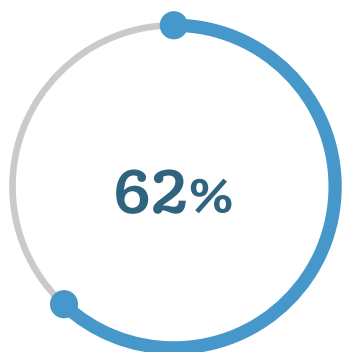
Sports Coaching & Development



Achievement Rates



Number of Disabled People



Destination Progression



Students' Views

"Very enjoyable and informative learning experience with very good staff who are helpful and highly skilled."

"The most successful and helpful course I have been on I have learned so much."

"My course has been invaluable for my well-being. The tutor is so friendly and patient."

"Teaching has been excellent, great guidance and inspiration. Practical information to help seek employment and opportunities for the future. It was a brilliant course."

"I enjoyed my course this year, I have noticed that I have become more confident, my weaknesses have now become my strengths due to the help of my tutor and learning support."

"I enjoyed my lessons. The teacher, classmates and learning staff were really helpful."

"I think my time at Greenbank College has been amazing."

"I'm really enjoying Employability - I've learned a lot since I've taken this course."

"My writing has improved since I was given a large keys keyboard, which I found very useful."

"Maths is the lesson I most enjoy. There is a fun vibe that I really like."

"Very helpful and understanding to every individual's needs."

"I can be shy, but when I feel supported I can become better and I feel I have in all my lessons."

"I have been introduced to various sports; boccia, wheelchair basketball, new age curling and cricket. The sports have been adapted for me and I have felt involved."

"This college is a really safe learning environment and it helps you a lot."

"It's an asset to the whole community."

98%

of students enjoyed their time at Greenbank College

Linking Learning and Work

Work Placements

An important element of the college's work with young people is making the link between classroom learning and the workplace.

Study Programme students (studying at Entry 3 or above) are offered the opportunity to complete an employability qualification.

Greenbank's work placement officer works closely with students and local organisations

including Merseytravel, The Women's Hospital, FareShare, Citizens Advice, The Palm House and The Entertainer to offer meaningful workplace experiences.

Where appropriate, students are also offered internal placements within the college, such as student ambassadors and canteen assistants.

In addition, Greenbank Sports Academy offers relevant work experience placements on reception, in Time Out, in the gym and sports hall and at external sporting events.

112

Students completed a work placement

Case Study: The Entertainer



Laura Delves, Assistant Manager at The Entertainer, Liverpool St Johns, found that offering a work placement for College student Thomas Wilkinson has provided her store with a number of business benefits.

Laura said: "Thomas has come into the store regularly, for a number of months and has assisted with a range of tasks including sorting deliveries, demonstrating toys and helping with customer service.

He's been very reliable, has brought a new dimension to the team and other staff have learned a lot from him, particularly in relation to understanding disability issues.

Initially we had another member of staff supporting him with tasks, which was useful for their development as it provided them with supervisory experience but, as time went on, he needed less support and has provided the shop with an extra pair of hands.

I would recommend partnering with Greenbank College, as a placement provider, to other local employers. It offers benefits for the whole workforce and College staff are very supportive and remain in regular contact throughout the placement.

Employment Projects

During the year, Greenbank continued to work successfully with other voluntary sector organisations to enhance employment opportunities for disabled people and other disadvantaged groups.

This was achieved by the delivery of the Working Futures project, funded by the European Social Fund and Youth Employment Initiative and by sub-contracting with Alt Valley Community Trust to deliver Access to Work opportunities.

Working Futures

Greenbank and VOLA Consortium act as managing partners with the responsibility for delivery of the Working Futures project. In the 2016/17 period the project offered a personalised, flexible package of support to help 674 people aged 16 to 29, who were not in employment, education or training (NEET), to move towards a better future.

This was achieved by working in partnership with 21 not-for-profit training providers. These span the six boroughs of Liverpool, Knowsley, Sefton, St Helens, Halton and Wirral and they have the ability to offer localised delivery in key areas of need.

674

Completions

459

Offers of employment, apprenticeships or FE training

Access to Work

During the year, Greenbank held a contract with Alt Valley Community Trust to offer Intermediate Labour Market (ILM) opportunities via the Access to Work Programme.

This programme helps Liverpool City Region residents facing barriers to employment, by offering supported work experience and training for up to 12 months (for disabled participants).

Applicants for placements must be aged 18 to 29, resident in Liverpool City Region and not in education, employment or training.



**WORKING
FUTURES**

ACCESS TO WORK



European Union
European
Social Fund

Case Study: Sarah Lovatt

Sarah Lovatt, 25, joined the Working Futures programme, offered by YouthFed, with low self-confidence and a lack of direction for the future.



Through the one-to-one support available on the programme, she came to realise that she has lots of great skills and gained enough confidence to join group sessions. Here, she took a leading role and offered support for others.

She also decided that she wanted to return to hairdressing and has enrolled at West Cheshire College to start NVQ Level 2 Hairdressing. She combines study with the care of her son.

Sarah said: "Working Futures really helped to motivate me, develop my skills and confidence and get me to where I am today."



Sewing students use their skills to support cancer patients



Children in Need Cake Sale



Devolution Debate



Working Futures Workshop



Eye Music in partnership with LIMF



Cut Film Awards



Student of the Year - Hayder Hameed

Chinese New Year



College Ambassadors



An Attendance Award Winner

Hair Show



Foundation Degree Graduation



Christmas Singing at the Royal Hospital

Greenbank Sports Academy Overview

"Our mission is to develop a centre of excellence in physical education, sport and recreation that is totally user friendly, owned and run by disabled people."



Greenbank fulfils its objective of the provision of facilities for recreation and leisure through the operation of Greenbank Sports Academy.

It is a community sports facility in south Liverpool whose mission statement is to:

“Develop a centre of excellence in physical education, sport and recreation that is totally user friendly, owned and run by disabled people.”

The Sports Academy is funded through contract delivery, charitable support and trading activities including the hire of sports hall facilities for local community use, gym services offered on a membership basis, a café, as well as hire of conference rooms.



Festival of Sport

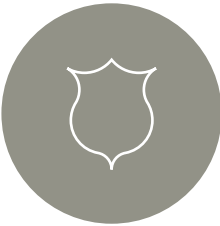


Lord's Taverners Schools Physical Disability Boccia Tournament Winners

This has been a challenging year as contracts and charitable funding supporting the provision of disability sports activities reached the end of their terms, e.g., the conclusion of the 'Choices for Disability Sport' programme funded by Sport England in May 2017. It has been difficult to continue to offer weekly grassroots sporting opportunity in sports such as power hockey, boccia, wheelchair basketball, handball, adapted cycling and rebound therapy without such funding.

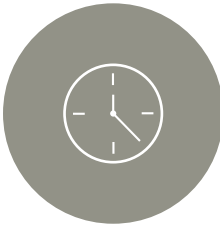


Power Football Session



14

Disability
Sports Clubs



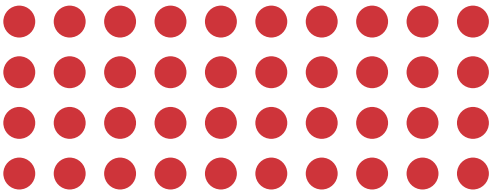
32

Hours of sport
every week



6

New
sessions



200

Participants
every week

Sport Development through clubs and activities

Disabled people were offered a choice of 14 different sports clubs and activities during 2016/17.

During the reporting period, 4 clubs were created and 6 club sessions developed, to offer 32 hours of participation time per week. On average, over 200 disabled people participated in these clubs over 6 days per week.

Greenbank also continued to work in partnership with other agencies such as Merseyside Sport Partnership, National Governing Bodies for Sport and Day Services to offer a varied programme of sports and art activities for disabled people.



Power Sport Development

Greenbank has worked on the development of power chair sports for many years; both the sport and the advancement of the chairs used to play.

Currently, Power Hockey is most frequently played at Greenbank Sports Academy at regular informal sessions on Wednesday evenings, with a core group of 10-20 players. As well as the regular sessions there are currently three main competitions for the sport: Merseyside School Championships, Power Hockey Mini League and London Schools Championships.

During the year, Greenbank also manufactured power sports chairs in partnership with North West Training Council. The organisation is currently receiving support for this project from Deloitte, under its One Million Futures initiative, to consider future advancement and direction.

Sports and recreation activities for disabled children in school holidays

The facility offered sport and recreation activities for 86 young disabled people and non-disabled family members, aged 8 to 16 during school holidays throughout 2016/17.

These activities were funded by the Children's Rest School of Recovery and Knowsley Council Short Break Funding, together with the fundraising efforts of staff and volunteers.

86

Participants

Delivery Partners



LORD'S TAVERNERS
Giving young people a sporting chance



Lancashire County Cricket Club



Panathlon Challenge



Sports events

Greenbank recognises the importance of competition in developing disability sport and as part of its work attracts events' organisers to use its facilities.

During 2016/17 a range of disability sports events took place at the Sports Academy including; Regional Boccia Championships, Polio Fellowship Games, Panathlon Challenge and Merseyside Para Open Table Tennis Grand Prix.

Greenbank also organised an annual package of 38 events for schools and the community.

Greenbank Sports Academy also provides a venue for non-disability sporting events, which this year included England Handball National League, Kuk Sool Won Martial Arts, Liverpool Handball Tournament, Liverpool Roller Derby, Ultimate Frisbee and the Merseyside Open Fencing Tournament.

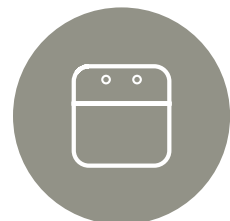
Specialist sports coaching within the community including schools

Outreach is an important part of the Sports Academy's work, to ensure that as many disabled children and adults as possible benefit from sporting opportunities.

Academy coaches work on an outreach basis with local schools and community venues.

During 2016/17, 1800 people took part in Greenbank's outreach programme, 70% of whom declared a disability.

21 schools across Merseyside participated in sports sessions including Sandfield Park, Abbotts Lea, Mill Green and Bluebell Park School.



38

Schools and community events



21

Schools

Working with elite athletes

During the year, Greenbank worked with the following elite athletes:

Roy Turnham, B1 England Football Player

Abdi Jama, GB Wheelchair Basketball Player

Marcus Harrison, England Power Football Player

Isaac Towers, Wheelchair Racer

Dan Brummel, Wheelchair Racer

Nathan McGuire, Wheelchair Racer



© Scot Goodman

Case Study: Marcus Harrison

"I am passionate about sport and currently I'm an England and West Bromwich Power Footballer who had the honour of representing my country in the World Cup in 2017.

My passion for sport began, at Greenbank Sports Academy, at the age of six and the support I've received from Greenbank, to progress my sporting career, through playing and coaching, has been fantastic."





Festival of Sport



Panathlon Challenge



Open Boccia Tournament



Girls' Football Tournament



Lord's Taverners Boccia Qualifier

Deaf Boccia
Tournament



Schools' Disability
Basketball Competition



Colleges' Football
Tournament



Choices' Awards

Schools' Cricket
Tournament



Para Table Tennis
Grand Prix



Schools' Power Hockey Tournament



Financial Review

The main funding sources for the Charity are currently grant or contracts with the Skills Funding Agency and the Education Funding Agency (now Education and Skills Funding Agency). We also hold contracts under the National Schools and Colleges Contract for the placement of learners and young people with high needs.

The Charity incurred an overall deficit of £84,624 for the financial year ended 31st July 2017, after amortisation of grants the net movement for unrestricted funds show a surplus of £29,754.

Currently the cash assets of the Charity are held in two bank accounts, a current account held with the Co-operative Bank and a savings account held with the Charitable Aid Foundation (CAF).

Reserves Policy

The Council of Management annually reviews its reserves policy. This states that unrestricted funds not committed or invested in tangible fixed assets should initially be sufficient to cover three months core operational costs, which equates to £525,000.

Investment Policy

The Council of Management has agreed to seek specialist Charity Sector advice and guidance when in a position to consider further investments.

Auditor's Statement

We have examined the summary financial information for the year ended 31st July 2017, set out on pages 28 and 29, which form part of the summarised annual review.

Respective responsibilities of the trustees and auditor

The Trustees are responsible for preparing the summarised annual review in accordance with applicable United Kingdom law.

Our responsibility is to report to you our opinion on the consistency of the summary financial information within the summarised annual review with the full annual accounts and the Trustees' Report.

We also read the other information contained in the summarised annual review and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summary financial information.

The other information comprises only the Chief Executive's Review.

Our report on the company's full annual accounts describes the basis of our opinion on those accounts and on the Trustees' Report.

Opinion

In our opinion the summary financial information is consistent with the full annual accounts and the Trustees' Report of The Greenbank Project for the year ended 31st July 2017.



MITCHELL CHARLESWORTH

Statutory Auditor

5 March 2018

5 Temple Square, Temple Street,
Liverpool L2 5RH

Trustees' Statement

The auditor has issued unqualified reports on the full annual accounts and on the consistency of the Trustees' Report with those accounts. Their report on the full annual accounts contained no statement under Sections 498(2)(a) or (b) or 498(3) of the Companies Act 2006.

For further information, the full accounts, the Independent Auditor's report on those accounts and the Report of the Trustees should be consulted.

Copies can be received from the registered office at Greenbank College, Greenbank Lane, Liverpool, L17 1AG.

Accounts Summary

Statement of Financial Activities

	Unrestricted Funds £	Restricted Funds £	Total 2017 £	Total 2016 £
Income from:				
Donations and legacies	11,456	38,050	49,506	22,634
Charitable activities	2,635,169	1,619,435	4,254,604	3,318,287
Fundraising	7,486	420	7,906	8,797
Interest Received	544	-	544	586
Total Income	2,654,655	1,657,905	4,312,560	3,350,304
Expenditure on:				
Charitable activities	2,776,779	1,620,405	4,397,184	3,213,984
Net (outgoing)/incoming resources before transfers	(122,124)	37,500	(84,624)	136,320
Gross transfers between funds	151,878	(151,878)	-	-
Net (expenditure)/income for the year/ Net movement in funds	29,754	(114,378)	(84,624)	136,320
Fund balances at 1 August 2016	838,858	4,608,256	5,447,114	5,310,794
Fund balances at 31 July 2017	868,612	4,493,878	5,362,490	5,447,114

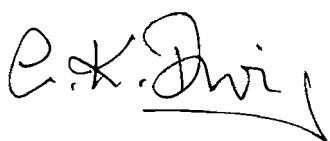
The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

Balance Sheet

	2017		2016	
	£	£	£	£
Fixed assets				
Tangible assets		4,866,878		4,939,682
Current assets				
Stocks	4,543		5,231	
Debtors	364,433		164,537	
Cash at bank and in hand	429,727		508,164	
	798,703		677,932	
Creditors: amounts falling due within 1 year	(303,091)		(170,500)	
Net current assets		495,612		507,432
Total assets less current liabilities		5,362,490		5,447,114
Income funds				
Restricted funds		4,493,878		4,608,256
Unrestricted funds		868,612		838,858
		5,362,490		5,447,114

These accounts were approved by the Council of Management on 5th March 2018 and are signed on their behalf by:



Alan Irving
Chairperson



Sandra Hulme
Vice Chairperson

Thank You

We are grateful to the many stakeholders who make our work possible and would like to thank everyone who enabled us to provide our services during 2016/17. These include volunteers, staff, students, organisations offering work placements and our customers.

Greenbank's work would not be possible without the support of grant funding agencies and contract providers and the generosity of charitable trusts, companies and individuals.

Contract Providers

Department for Work and Pensions	Education and Skills Funding Agency
European Social Fund	Halton Borough Council
Knowsley Metropolitan Borough Council	Liverpool City Council
Liverpool John Moores University	Merseyside Sports Partnership
Sefton Metropolitan Borough Council	Sport England
Youth Employment Initiative	

Charitable Support

BBC Children in Need	Cash for Kids	Chester Zoo	Cyclone Mobility
Deloitte	Eleanor Rathbone Trust (Children's Rest School of Recovery)		
Eleanor Rathbone Trust	Go Ape	Liverpool One	Marshall Property
Medicash Charitable Trust	Park Group	Prokill	Skelton Bounty
Spire Hospital	The Lord's Taverners (in kind)		

Partnerships

Blackburne House

Career Connect

Liverpool City Region Combined Authority

Liverpool John Moores University

Job Centre Plus

North West Training Council

Working Futures Partners:

VOLA Consortium (Managing Partner)

Alt Valley Community Trust

Autism Together

Beechwood Community Trust

The Big Help Project

CITC

Crawford House

Employability Solutions

Everton Development Trust

Everton in the Community

Local Solutions

MPH Training

North Liverpool Regeneration Company

Phoenix Community and Youth Project

Power in Partnership

Rotunda

Sefton Education Business Partnership

St Helens Chamber of Commerce

Tomorrow's People

Vauxhall Neighbourhood Council (MACTAC)

Youth Fed



Spring 10k runners from Deloitte who raised £600



Greenbank Lane, Liverpool L17 1AG · Tel: 0151 733 7255 · info@greenbank.org.uk

www.greenbank.org.uk

Registered Charity Number: 513814 Company registered in England No. 1696490

